We are a leading manufacturer of rigid plastic packaging in North America for a variety of markets, including personal care, food, health care and household and industrial chemical markets. We are also a leading worldwide manufacturer of metal, composite and plastic closures for food and beverage. Our products include:

- steel and aluminum containers for human and pet food and general line products
- metal, composite and plastic vacuum closures for food and beverage products and plastic closures for the dairy and juice markets
- custom designed plastic containers and closures for food, healthcare, personal care, household and industrial chemicals

Our philosophy has been to develop long term customer relationships by acting in partnership with our customers by providing reliable quality, service, and technological support. Due to this, our customer base includes some of the world’s best known branded consumer products companies.

Our objective is to increase shareholder value by efficiently deploying capital and management resources to grow our business, reduce operating costs and build sustainable competitive positions, or franchises, and to complete acquisitions that generate attractive cash returns. We believe we will accomplish this goal because of our leading market positions and management expertise in acquiring, financing, integrating and efficiently operating consumer goods packaging businesses.

We remain optimistic about our continuing ability to grow profitability and generate strong shareholder returns despite continuing general economic challenges throughout the world. Each of our franchise businesses enjoys leading positions in their respective markets. Our balance sheet is strong allowing for greater flexibility in pursuing both organic and acquisition based strategic growth prospects.

Our manufacturing facilities worldwide include:

87
Manufacturing Facilities Worldwide
Building Franchises

High Return on Capital Employed

High Market Share

Best Value
(quality, price, service)

Leading Technology and Manufacturing Support

Long-term Customer Relationships

Manufacturing Footprint

Silgan Metal Containers

Silgan Closures

Silgan Plastics
Silgan Plastics is a leading manufacturer of rigid plastic bottles, closures, and fitments in the food, personal care, healthcare, household, automotive and chemical markets. We offer multi-platform, blow molding expertise utilizing a broad material portfolio, including PET, PP, HDPE, PVC, PS, PCR and other specialty resins. We have been successful because of our strong customer relationships, built through being a reliable partner and trusted advisor. Silgan Plastics differentiates itself through our technical engineering and product development expertise, high quality, on time delivery, exceptional service, and our ability to create innovative solutions for each customer’s unique requirements. Silgan Plastics partners with many of the world’s leading CPG companies, who look at us as their first choice when they get ready to launch a new project because they know that we will deliver.

We offer value added services to customers dependent upon their individualized needs. We believe that each customer is unique and has different opportunities for us to partner and grow together. Our resources are focused on delivering rapid-to-market, cost effective, innovative total packaging solutions. As your trusted advisor, we continually evaluate new resins, colorants and additives, assessing the impact that these materials can have on the manufacturing process and performance of your package. We also offer a full range of services such as materials evaluation, creative packaging design, process engineering and project management in order to make the purchase experience reliable, convenient and efficient. From research and new concept development, to modeling and decoration our goal is to make sure that your package meets your design and functional requirements and gives your product the competitive edge on the store shelf.

We want you to think of Silgan Plastics when you need rigid plastic packaging solutions, whether it be looking at trends, design and engineering for a new product launch.

**facts & figures**

Supplier of containers for 100+ leading brands
Producer of nearly 5 billion containers per year
Leading user of post-consumer recycled resins (HDPE, PET)
Employer of ~2,400 packaging team members
Customer focused built on long term partnerships

Our vision is built upon 5 areas of strategic competitive advantage:

- We will be a **Trusted Advisor** proactively providing our customers with solutions utilizing our technical know-how and industry expertise
- We will respond to the needs of the marketplace with **Exceptional** Service, Quality, Reliability and Value
- We will have the **Strongest** Customer Relationships in the marketplace
- We will lead in market segments requiring **Differentiation**
- We will promote and reward excellence in the performance of our **People**

We believe these areas of strategic competitive advantage are not unique on their own but used together by cross functional teams and in collaboration with our customers will deliver powerful results.

Our values which are critical for the way our people think and act are:

- **Safety** — We will ensure the safety of our employees
- **Ethical Conduct** — We will hold ourselves to the highest standards of ethical behavior through honesty and fair dealings
- **Teamwork** — We will foster a culture of respect and working together
- **Winning Attitude** — We will inspire our people to compete and win
Silgan’s Commercial Development personnel continually evaluate current in-market and cutting edge technologies. Our resources are focused on delivering rapid-to-market, cost effective, innovative packaging solutions. As your trusted advisor, we continually evaluate new resins, colorants and additives, assessing the impact that these materials can have on the manufacturing process and performance of your package.

**Commercial Development Centers**

- New product development
  - Extrusion blow molding
  - Injection blow molding
  - Injection stretch blow molding
  - Injection molding
- Pushing manufacturing envelope
  - Material and processes
  - Process and manufacturing engineering
- Decorating Services
- Pilot testing and model prototyping

**Materials & Metrology Laboratory**

- Material evaluation
- Competitive package analysis
- Regulatory affairs
- Bottle analysis
- Dimensional analysis
- Functional testing
- Label testing

**Creative Design Services**

- Collaborative and innovative
- Speed to market
- Optimized designs for manufacturing

**Design Process:**

- Global trend research
- Consumer insights
- Recent product launches
- Ideation sketches and designs
- Engineering drawings and models

**Building Partnerships**

- TreeHouse
- Chevron
- P&G
- Johnson & Johnson
- Scotts
- Kraft Heinz
- Spectrum Brands
- Novartis
- Henkel
- Reckitt Benckiser
- General Mills
- Nestle
- Bayer
- Clorox
- Beech-Nut
- McCormick
- Avon
- Kroger
- Diageo
- Wrigley
- Mead Johnson Nutrition
- KAO Brands
- L’Oreal
- MeNeil
- Mars